

COMPANY	NAME	TITLE	PHONE
AAFP Insurance Services	Betty Freeman, LUTCF	Director of Marketing	(913) 906-6000 x 4302
AAFP Insurance Services	Tom Koch, RHU	President	(913) 906-6000 x 4300
Affinitas Partners, LLC	Kathy Schaver		(610) 793-1673
Affinitas Partners, LLC	Cathy Colburn	VP, Sales & Marketing	(610) 793-1673
Affinitas Partners, LLC	Kathy Schauer	Managing Partner	(215) 808-9916
AGIA Insurance Services	Carl Adamek	SVP, Account Management	612-235-4947
AGIA Insurance Services	Dave McCarty	Executive Vice President	(612) 235-4951
AMA Insurance Agency, Inc.	Denise Friday, CLU	Vice President	(312) 464-5234
AMA Insurance Agency, Inc.	Mike Hegwood	AVP, Brokerage Marketing	(312) 464-5247
AMA Insurance Agency, Inc.	Dave Olsen	Account Executive	(312) 464-5405
AMA Insurance Agency, Inc.	Brian Farmer	Natl. Acct. Exec. Brokerage Mktg.	(312) 432-7656
American General Life Companies	Craig Andrews	Marketing Officer	(860) 507-2791
American General Life Companies	Dave Butterfield	SVP, Affinity	(732) 922-7427
American General Life Companies	Shane Eatinger	AVP	(847) 517-6215
American General Life Companies	Jim Roth	Asst. Vice President	(847) 517-7150
American General Life Companies	Shannon Warner	Marketing Officer	(484) 433-9699
American Independent Marketing	David Schaeffer	Director, Affinity Channel	(831) 624-5277
AmWINS Group Benefits	Sam Fleet	President/CEO	(401) 734-4121
Anderson Direct Marketing	Mike Campbell	VP, Bus. Development	(619) 838-0211
Anderson Direct Marketing	Scott Hopkins	EVP	(805) 493-0174
Anderson Direct Marketing	Cathy Vlad	Vice President, Sales	(949) 716-3902
Aon Affinity Insurance Services	Calvin Johnson	EVP	(215) 773-4190
Aon Affinity Insurance Services	Mike McCarthy	Sr. Vice President	(312) 381-2808
Aon Consulting	Frank Fimmano, CLU	SVP	(212) 441-2094
Axis Global Accident & Health	Al Drowne	Senior Vice President	(609) 375-2335
Axis Global Accident & Health	Mary Quill	VP, Product Development	(609) 865-0831
BFC	Brad Novak	Vice President	630-879-9240
BFC	Joe Novak	President	630-879-9240
Bodden Partners	Chris Bodden	President	(212) 328-1111
Bodden Partners	Catherine Marakis	Management Supervisor	(212) 328-1111
Bodden Partners	Doug Kern		(212) 328-1111
Chubb Consumer Solutions	Chris Howard		(908) 572-2566
Chubb Consumer Solutions	Stephanie Johns-Chin	AVP, Product Development	(908)572-2571
CIGNA Group Insurance	Diane Moras, FLMI	New Bus. Develop., Affinity Ma	(215) 761-1610
Compass Rose Benefits Group	Christopher Greame	Director, Supplemental Plans	(703) 759-1758
Compass Rose Benefits Group	Stacy Outlaw	Marketing/Communnication Manager	(571) 204-0624
Consecta	Nar Almeida		(443) 829-2185
Consecta	Steve Weiss	SVP	630-734-0433
Coverdell	Kathy Lannen	Executive Vice President	(773) 867-4466
Creekmore Livingston, Inc.	Virginia Thaemert	Chief Operating Officer	(703) 367-8970
Cross Marketing USA	Jim Fridl	President	(908) 391-0300
Cross Marketing USA	Edward Spriegel	Vice President	(800) 359-2213
David J. Thompson Mailing Corporation	Andy Eidson		717.586.9026
Direct Group, LLC	Pat O'Brien	CMO	(856) 241-9400
Disability RMS	Greg Dulac	VP, Business Development	(207) 591-3609

Donnelly Insurance Brokers	Mike Donnelly	Managing Director	61 8 8236 7777
EBureau	Marc Wheeler	VP, Insurance	(320) 534-5000
Empire Travel/Meeting Solutions	Tim Cietek	CEO	(518) 869-0738
Empire Travel/Meeting Solutions	Meaghan Corkrey	VP, Conference Services	(518) 869-0738
Empire Travel/Meeting Solutions	Nancy Stollsteimer	President	(518) 869-0738
Epsilon Targeting	Kevin Wells	Sales Director, Financial Services	501.221.6013
First Consulting & Administration Inc.	Jerry Wickersham	VP & Sr. Consultant	(816) 391-2734
Forrest T. Jones & Company	Fred Hron	Director, Corporate Communications	(816) 756-1060
Forrest T. Jones & Company	Rick Jones	New Business Development	(816) 756-1060
Forrest T. Jones & Company	Grace Parish	Account Executive	(816) 968-0554
Forrest T. Jones & Company	Fred Wheeler	Asst. Vice President	(703) 318-8189
Forrester Research	Ellen Carney	Senior Analyst	
Freedom Graphic Systems, Inc.	Amy Deveau	VP, Sales	(203) 894-9740
Gilsbar, Inc.	Derrek Barfield	Business Development Account Manager	(985) 809-3371
Gilsbar, Inc.	Ed Miltenberger, CLU, CEBS	VP, Association Sales	(985) 809-3371
GRMA Re	David Babino	SVP & CMO	
Hartville Group, Inc.	Rob Hall	VP, New Business Development	(866) 820-7764
Hartville Group, Inc.	JoAnne Novak	VP, New Business Development	(866) 820-7764
IBM/Ricoh InfoPrint Solutions	Mark Weishaar	Direct Mktg. Practice Leader	610-647-3311
IMAC	Norm Klayman	Principal	(781) 963-2269
IMAC	Kelly Smith	Director of Marketing	(207) 797-7373
InfoCision Management Corporation	Dana Allender	VP New Bus. Development	(330) 668-1400
ING Association Sales	Todd Lande	Regional Sales Director	(612) 342-3824
ING Association Sales	Shirley Taaffe	Associate General Manager	(612) 342-3120
InsPro Technologies	Duane Beckner	VP, Sales	(817) 281-5189
Institution Solutions, LLC	Paul Clampitt	President	(972) 231-9828
Japs-Olson Company	Brian Beddor	Account Executive	(734) 426-0444
JZA Affinity/RCM&D	Cheryl Caulfield	Client Executive	(240) 482-1730
JZA Affinity/RCM&D	Allen Haney, CPCU, CLU, ChFC	President	(240) 482-1890
KnowledgeBase Marketing	Jennifer Day	Sr. Sales Executive	(972) 664-3638
Liberty Mutual Insurance Company	Sherri Lagana, CLU, ChFC	Director of Partnership Market	(617) 357-9500 x 42407
Life and Health Insurance Foundation for Education (LIFE)	Marvin Feldman, CLU, ChFC, RFC	President & CEO	
Lim Systems International, Inc.	Tom Wartenberg	Chairman & CEO	856-356*2355
Marchex	Michelle Yates	National Sales Director	(206) 331-3538
Markel Insurance Company	Paul Broughton		804-527-7618
Marketing Direct, Inc.	Wil Ritchie	Director, Business Development	(314) 590-8333
Marsh Consumer	Tony Baldus	SVP, Marketing & Analytics	(515) 365-6127
Marsh Consumer	Scott Kelley	SVP	215.275.9519
Marsh Consumer	Joan O'Sullivan	Managing Director	(312) 627-6342
Marsh Consumer	Mark Poole	Managing Director	(515) 365-6055
Marsh Consumer	Mindy Wardenburg	SVP	(312) 627-6000
Marsh Consumer	Scott Whitaker	Managing Director	(312) 627-6350
Marsh Consumer	Dorne Massiah, FLMI	SBS PMO	(212) 345-3909
Marsh Consumer	Rob McGinnis	President & CEO	(312) 627-6000
McDonald Marketing	Kelly McDonald	President	(214) 880-1717

McMurry	Todd Wienke		(518) 886-7145
Merchants Benefit Administration	Mike Brady	VP, Sales & Marketing	(800) 800-6543
Merchants Benefit Administration	Allen Bress	President	(602) 224-8000 x12
MetLife	Brendan Canning	Director	(415) 957-4117
MetLife	Dan Herrmann, CLU	Bus. Develop. Mgr.- Affinity & Specialty Benefits	(847) 707-5955
MetLife Auto & Home	Mark Chibbaro	Acct. Exec.	
MetLife Auto & Home	Lance Dordick	National Sales Dir.	(847) 230-6368
MetLife Auto & Home	Sara Stein	Acct. Exec.	(847) 230-6368
Morris, Manning & Martin, LLP	Chris Petersen	Partner	(202) 408-5147
NADA Insurance	Lin Peacock	Sr. Director, Insurance Plans & Programs	(703) 821-7229
NASW Assurance Services, Inc.	Mike Auth	Product Manager	(301) 668-4873
NASW Assurance Services, Inc.	Lucinda Branaman Klapthor	Sr. Marketing Associate	(202) 336-8338
NASW Assurance Services, Inc.	Deana Palmer	Marketing Manager	(301) 668-4871
New York Life Insurance Company	Gabe Cabrera	Asst. Vice President, Sales	(914) 846-4057
New York Life Insurance Company	Chris Carway	Corporate Vice President	(914) 846-3379
New York Life Insurance Company	Dan O'Brien, CLU	Vice President	(914) 846-3345
Next Generation Insurance Group	Bill Suneson, AAI	Managing Partner	(617) 532-0979
Nexus Direct	Craig Blake	SVP	(757) 340-5960
Nexus Direct	Suzanne Nowers	CEO	(757) 340-5960
Norris Creative	Rick Norris	President & Creative Director	(215) 321-7800
North American Communications	Robert Herman	President	(814)696-3553
North American Communications	Tera Herman	Vice President	(914) 273-8620
North American Communications	Will Jefferies	Sales	(814) 696-2550
North American Communications	Vanessa Koscho	Director of Marketing	(914) 273-8620
North American Communications	Dani Oakes	Marketing Specialist	(914) 273-8620
OMA Insurance Inc.	Naguib Gouda	CEO	(416) 340-2918
Optimum Re Insurance Company	Sheila Matheson		(905) 655-8800
Pediatrics Insurance Consultants, Inc.	Holly Myers	President	(312) 425-2325
PIMA	Mona Buckley	CEO	(817) 569-7462
PIMA	Jeanne Sheehy	Dir., Communications & Ops	(312) 644-0828
PIMA	Kristen Webb	Member Services	312-596-5250
Project Marketing Inc.	Ginny Simon	President	(610) 889-2036
Prudential	Roger Huseland, CLU, ChFC	Director of Underwriting	(973) 548-6390
Prudential	John Kelly	Director, Association Business	(985) 624-5224
Prudential	Chuck La Tournous	Director, Assn. Marketing	(973) 548-6213
Prudential	Stu Liebeskind, FSA, CLU, ChFC	Vice President, Group Insuranc	(985) 624-5224
Prudential	Bob Michelin	Acct. Exec, Assn. Business	(973) 548-6516
PurinaCare Insurance Services, Inc.	Bill Gorman, CLU	National Director, Group Sales	(877) 878-7462 x0483
Quick Life Center	Pat Wedeking	President	(800) 286-7842 x 711
ReMark	Linnie Berenato	SVP, Bus. Development	(952) 938-4699
ReMark	Clay Kennedy	SVP, Bus. Development	(952) 938-4699
Renaissance Dental	Tom Dimmer	Director, National Individual Sales	517-381-4222
Renaissance Dental	Karyn Glogowski	Vice President, Individual Sales	630-724-4090
Security Life Insurance Co. of America	Ted Williams, LLIF	EVP & CMO	(952) 945-3534
SourceLink	Stephanie D'Amico	Sr. Account Executive	(888) 855-4820

SourceLink	Noel Hendley	Sales Consultant	(800) 748-8942
Speedeon Data	Jim Freiberg	VP, Business Development	(440) 264-2100
TARGUSinfo	Matt Klein		703-663-5734
Ternian Insurance Group	Tim Cook	Principal	(602) 216-0006
The Ballantine Corporation	Matt Cote	Account Manager	(973) 305-1500 ext. 207
The Ballantine Corporation	Tom Cote	President	973-305-1500x204
The Hartford	Tom Bohde	Regional Director	(201) 512-8705
The Hartford	Susan Hussar, CLU,ChFC,RHU	Regional Mgr, Assn/Affinity Ma	(703) 642-4826
The Hartford	Jim Larson, CLU, ChFC	Director, New Bus. Dev.	(312) 384-7629
The Hartford	John Steber	AVP, Product and Marketing	(860) 843-9604
The SKM Group	Sue Meany	President & CEO	(716) 989-3224
The SKM Group	Jill Simme	Sr. Account Executive	(716) 989-3284
TMAIT Financial Services, Inc.	James Prescott	Secretary	(512) 370-1776
TMAIT Financial Services, Inc.	Larry Stein	President	(512) 370-1776
TPG Direct, Inc.	Wendy Bradley	Account Director	(215) 592-8391
TPG Direct, Inc.	Stephen Longley	CEO	(215) 574-8307
Transamerica Affinity Services	Scott King	SVP	(410) 209-5340
Transamerica Affinity Services	Mike Mercer	VP, Business Development	(410) 209-5346
Transamerica Affinity Services	Marcia Moore, FLMI	AVP, Marketing	(410) 209-5315
Transamerica Affinity Services	Mark Zimmerly	AVP, Business Development	(410) 209-5373
Transamerica Affinity Services	John Zipp	AVP, Bus. Development	(410) 209-5373
UnitedHealthcare Specialty Benefits	Lisa Wilson	Relationship Mgr, Assn. Business	(571) 262-8985
USI Affinity	Jim Gallagher	SVP, Sales & Client Relations	(614) 340-6122
USI Affinity	Sandy Niespodzianski	Vice President	(724) 743-5602
USI Affinity	Phil Super	President	(614) 340-6137
USI Affinity	Rick Wernet	AVP, Direct Marketing Operations	(614) 340-6161
Ventura Associates, Inc.	Renee Azoulay	SVP, Strategic Planning & Promotions	(212) 302-8277 x3008
Vertis	Ted Gaillard	Senior Vice President	(704) 892-7316
Vertis	Lauri Sibert	Sr. Director, Marketing	(215) 997-5413
VPI Pet Insurance	Kevin Patcheak	Bus. Develop. Executive	(714) 328-8410
VPI Pet Insurance	Michelle Yates	Manager, Group Account Sales	(714) 989-5602
WebWisdom, LLC	Mike Wise	President	(216) 659-4360
Zurich Affinity Markets	Wayne Gutridge	SVP	410.559.8751
	James Kane		

EMAIL
bfreeman@aafp.org
tkoch@aafp.org
cathycolburn@affinitaspartners.org
cathy.colburn@affinitaspartners.org
kathyschauer@affinitaspartners.org
cadamek@agja.com
dmccarty@agja.com
denise.friday@amainsure.com
mike.hegwood@amainsure.com
david.olsen@amainsure.com
brian.farmer@amainsure.com
craig.andrews@americangeneral.com
david.butterfield@aglife.com
Shane.Eatinger@aglife.com
jim.roth@aglife.com
shannon.warner@aglife.com
david@absltc.com
sam.fleet@amwins.com
mcampbell@andersondirectmarketing.com
shopkins@andersondirectmarketing.com
cvlad@andersondirectmarketing.com
calvin.johnson@aon.com
mike.mccarthy@aon.com
frank_fimmano@aon.com
Alfred.Drowne@axiscapital.com
mary.quill@axiscapital.com
bnovak@bfcprint.com
jnovak@bfcprint.com
cbodden@BoddenPartners.com
cmarakis@BoddenPartners.com
dkern@boddenpartners.com
choward@chubb.com
sjohnschin@chubb.com
diane.moras@cigna.com
cgreame@compassrosebenefits.com
soutlaw@compassrosebenefits.com
Nalmeida@consecta.com
sweiss@consecta.com
klannen@coverdell.com
vthaemert@creekmorelivingston.net
jjfridl@crossmarketing.us
edspriegel@crossmarketing.us
aeidson@thompsonmailing.com
Pat.O'Brien@DirectGroup.net
gdulac@disabilityrms.com

Mike@Donnellys.com.au
marcwheeler@ebureau.com
tcietek@hotmail.com
meaghan@empiremeetings.com
nancy@empiretravel.com
Kevin.Wells@epsilon.com
jerry.wickersham@firstconsulting.com
fhrn@ftj.com
rfjones@ftj.com
gparish@ftj.com
fwheeler@ftj.com
adeveau@fgs.com
dbarfield@gilsbar.com
emilttenberger@gilsbar.com
roberth@hartvillegroup.com
joanne.novak@hartvillegroup.com
mark.weishaar@infoprint.com
nklayman@imaco.com
ksmith@imaco.com
dana.allender@infocision.com
todd.lande@us.ing.com
shirley.taaffe@us.ing.com
dbeckner@inspro.com
pclampitt@isillc.com
bbeddor@japsolson.com
ccaulfield@rcmd.com
ahaney@rcmd.com
jennifer.day@kbm1.com
sherri.lagana@libertymutual.com
twartenberg@lsigroup.com
myates@marchex.com
pbroughton@markelcorp.com
writchie@marketingdirect.com
tony.a.baldus@marshpm.com
scott.kelley@marshpm.com
joan.osullivan@marshpm.com
mark.poole@marshpm.com
scott.whitaker@marshpm.com
Dorne.Massiah@Marsh.com
kelly@mcdonaldmarketing.com

todd.wienke@mcmurry.com
mbrady@mbainc.ws
abress@mbainc.ws
bcanning@metlife.com
dherrmann@metlife.com
mchibbaro@metlife.com
ldordick@metlife.com
sstein@metlife.com
cpetersen@mmmlaw.com
lpeacock@nada.org
mauth@naswasi.org
lbranaman@naswasi.org
dpalmer@naswasi.org
gcabrera@nyl.com
ccarway@nyl.com
dobrien@nyl.com
bsuneson@nextgenins.com
cblake@nexusdirect.com
suzanne@nexusdirect.com
rick@norriscreative.com
rherman@nacmail.com
therman@nacmail.com
wjefferies@nacmail.com
vkoscho@nacmail.com
doakes@nacmail.com
naguib.gouda@oma.org
sheila.matheson@optimumre.com
hmyers@aapinsurance.com
mona@pima-assn.org
jeanne@pima-assn.org
kristen@pima-assn.org
gsimon@projectmarketinginc.com
roger.huselnd@prudential.com
john.w.kelly@prudential.com
chuck.latournous@prudential.com
stuart.liebeskind@prudential.com
robert.michelin@prudential.com
william.gorman@purinacare.com
patw@quicklifecenter.com
linnie.berenato@remarkgroup.com
clay.kennedy@remarkgroup.com
tdimmer@renaissancefamily.com
kglogowski@renaissancefamily.com
tmwilliams@securitylife.com
teamohio@sourcelink.com

nhendley@sourcelink.com
jfreiberg@hkm.dcgcentral.com
mattklein@targusinfo.com
tim.cook@ternian.com
matt@ballantine.com
tom@ballantine.com
thomas.bohde@hartfordlife.com
susan.hussar@hartfordlife.com
james.larson@hartfordlife.com
john.steber@hartfordlife.com
smeany@skmgroup.com
jsimme@skmgroup.com
jprescott@tmait.org
lstein@tmait.org
w.bradley@tpgphl.com
slongely@tpgphl.com
SSKing@aegonusa.com
mgmercerc@aegonusa.com
mcmoore@aegonusa.com
mzimmerly@aegonusa.com
jzipp@aegonusa.com
lisa_m_wilson@uhc.com
jim.gallagher@usiaffinity.com
sandy.niespodzianski@usiaffinity.com
phil.super@usiaffinity.com
rwernet@aia-online.com
razoulay@sweepspros.com
tgaillard@vertisinc.com
lsibert@vertisinc.com
kpatcheak@petinsurance.com
myates@petinsurance.com
webwisdomllc@gmail.com
wayne.gutridge@zurichna.com
jim@jameskane.com